

Kayla Moravcik

This adviser profile forms an essential part of the Financial Service Guide (FSG). The FSG is not complete without it.

Introducing your financial adviser

Kayla Moravcik is an Authorised Representative of Seed Wealth Australia Financial Services Pty Ltd AFSL 548344.

Kayla is an employee of Seed Wealth Australia Pty Ltd which is a Corporate Authorised Representative of Seed Wealth Australia Financial Services Pty Ltd. Authorised Representative Number: 1305922 Corporate Authorised Representative Number: 1272804 Adviser profile issue date: 22/04/2024

Qualifications and memberships

- Graduate Diploma of Financial Planning

About Kayla

Kayla is a Financial Planner with Seed Wealth Australia and has been working in the financial services industry since 2020. She became a qualified financial planner in 2024 providing service Australia wide including remote and rural areas across North Queensland.

Kayla has completed her professional year and has experience in financial advice specialising in Insurance, Superannuation and Investments. Kayla prides herself on providing a high level of professionalism and personalisation of specific strategies to suit each client.

She takes great care in ensuring that clients are comfortable with all aspects of their finances and that they continue to remain on track with their goals whether they be financial or otherwise.

She understands that her strategies and service go hand in hand to assist people to protect their long term goals and objectives.

She hopes to empower others to make informed decisions and become financially independent.

Outside of work Kayla enjoys being active and spending quality time with her new husband.

Financial products and services

I am authorised to provide you with general and personal financial advice on the following class and types of products

- Life insurance products
- Superannuation
- Deposit products
- Pensions and annuities
- Retirement savings accounts
- Managed investment funds
- Investment bonds
- A range of approved ASX listed investments managed under a model portfolio
- A wide range of approved ASX listed investments within the ASX 200

Services Offered

- Personal Insurance
- Superannuation
- Budget and cashflow management
- Debt management
- Investments
- Retirement planning
- Centrelink/DVA
- Estate planning

How I am paid

As the licensee, Seed Wealth Australia Financial Services collects all advice fees and commissions. Seed Wealth Australia Financial Services then pays the fees and commissions to my Practice as detailed in the FSG under the heading 'How we are paid'. My Practice pays me out of these fees and commissions based on a number of factors such as:

- Salary – based on my experience and qualifications.
- Bonus – I may be eligible to receive a bonus, based on a combination of revenue and meeting pre-determined annual performance-based criteria.
- Profits – I may be eligible to receive a percentage of profits from the Practice.
- Commissions – as outlined in the FSG under 'How we are paid', the Practice may receive commissions from a product provider when implementing certain product/s for you.

Client fee and payment options

Before providing advice, we will agree the fees and payment options with you. The fee you pay will depend on the complexity of your circumstances and the services you require. Your options to pay for our services can include fee for service, commission, or a combination of both.

Fee for service: Fee for service is based on the service we provide. This fee can be determined by:

- An hourly rate.
- A fixed dollar amount.
- A percentage of funds invested (excluding borrowed funds).
- A combination of these methods.

We can invoice you directly for our fee for service.

Alternatively, some products allow an adviser service fee to be deducted from the balance of your investment.

Commissions: Some product providers pay commissions to Seed Wealth Australia Financial Services. The amount of commissions received will depend upon the type of product and the premium paid.

Important relationships

In addition to the arrangements already disclosed in the FSG under 'Important relationships and other payments', Seed Wealth Australia also has the following arrangements:

Referrals from a third party

At present we do not have any referral arrangement in place to pay a third party referrer a referral fee, commission or

other benefit. If this changes, we will make you aware of this prior to providing advice, or further advice, to you.

Referrals to a third party

At present we do not have any referral arrangement in place to provide referrals to third parties in return for payment or other benefit. If this changes, we will make you aware of this prior to providing advice, or further advice, to you.

Privacy Notification

Your personal information will be handled in accordance with our privacy policy, which is located on our website. We will generally collect personal information directly from you. We may collect personal information about you from a third party if we believe you have authorised that third party to provide the information to us.

The main reason we collect, use and/or disclose your personal information, is to provide you with the services that you request. In addition, as a financial service provider, we are obligated to verify your identify and the source of any funds.

We provide financial services under the Australian Financial Services License of Seed Wealth Australia Financial Services Pty Ltd. Seed Wealth Australia Financial Services Pty Ltd monitors our compliance with the law and provides us with a range of support services, including the financial planning software we use. As a consequence, Seed Wealth Australia Financial Services Pty Ltd has access to your personal information and may use that information to facilitate the provision of financial services to you and to ensure we are complying with our obligations.

We may also disclose your information to external parties such as your accountant, banks, insurers, and product providers.

Please refer to our Privacy Policy for more information about how we will handle your personal information, including how to access or correct your personal information and how to make a privacy related complaint.

My contact Details:

A: Suite 3, 69 Eyre Street, North Ward QLD 4810

P: 0747 715 262

E: Kayla@Seedwealth.com.au

W: www.seedwealthaustralia.com.au